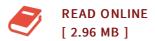




Improve Your Construction Business: Pricing and Bidding (illustrated edition)

By Claes-Axel Andersson, etc.

International Labour Office. Paperback. Book Condition: new. BRAND NEW, Improve Your Construction Business: Pricing and Bidding (illustrated edition), Claes-Axel Andersson, etc., This work is part of a series designed to suit the specific needs of small building and public works contractors, and the problems that arise from bidding for and carrying out varied and dispersed projects in a context of highly cyclical demand. This handbook covers pricing and bidding to obtain new projects. Too many contractors produce "guesstimates" - not estimates - of project costs, so they either bid too high and lose the contract, or - often even worse - get the work at a price which is below cost. Besides taking the reader step-by-step through the preparation of the bid on a small building contract, the handbook contains a contract glossary.



Reviews

Absolutely essential read publication. it absolutely was writtern very completely and valuable. It is extremely difficult to leave it before concluding, once you begin to read the book.

-- Sarai Lebsack

Thorough guide for book enthusiasts. I am quite late in start reading this one, but better then never. Your lifestyle span will be transform when you total reading this article book.

-- Lindsey Larson